



Norbord Customer Profile

\$1B Revenues

\$1B Assets

2,700 Employees

Manufacturing

50 Users

Business/Market

Norbord is an international producer of wood-based panels

Norbord has 13 operations in the United States, Europe and Canada

Business Issues:

- Painful Excel based consolidation, budgeting, and reporting models
- Labor intensive and very cumbersome data collection and report development process

Longview Software and Service Solutions:

Planning

- Annual budgets and quarterly and weekly forecasts
- Driver-based planning using operational KPIs (bottom-up) to measure true performance
- Implemented multiple global version controls to help identify and report forecasting changes throughout the year
- Mill level what-If scenario planning to measure the impact of capital projects on plan
- Profitability Modeling and Margin Analysis by Product at the SKU level
- Automation of EBITDA calculations

Consolidation

- Journals Entries
- Intercompany eliminations
- F/X - From 5 to US and US to CDN - EUO GDP and CDN - Report in USD
- Automation of EBITDA

Solution / Benefits

- ✓ Reduced closing time by 9 days, headcount accordingly and overall risk
- ✓ Eliminated 15 working days for Forecast Actualization which is now processed in 1 hour by one person globally and at an increased frequency; “at the push of a button”
- ✓ Increased management confidence in accuracy of reports and overall auditability
- ✓ Streamlined report development, testing, distribution and timeliness
- ✓ Automation of EBITDA - Across Consolidation, Planning and Forecasting